



The Twenty-Fourth Issue

SHAREHOLDER NEWSLETTER

(January 1, 2018 through December 31, 2018)

Stock Code: 4840

Trils Incorporated

Management Principles and Corporate Philosophy

Management Principles

We aim to realize the following management principles:

1.

We strive to become a corporate group that values customer-centered innovation and ingenuity.

2.

We strive to become a corporate group that pursues a socially and environmentally responsible path toward economic success.

3.

We strive to become a corporate group that provides employees with safe and pleasant working environment where they have opportunities for growth and learning.

4.

We strive to become a corporate group that establishes cordial relationships with all stakeholders including shareholders, customers, employees, business partners, and society.

Corporate Philosophy

We are committed to accomplishing the following three "Is" and to create a new corporate value:

Insight

We, with sharpened insight, apprehend needs of our time clearly and precisely, to be always ready to contrive visionary plan for new business development for you.

Integrity

We, every single member of us, diligently mold corporate culture of dignity, integrity and honor.

Initiative

We take initiative and act proactively whenever we conduct business.

A Message from the CEO

I would first like to express my appreciation to all our stakeholders for your ongoing support.

In terms of the results for fiscal 2018 on a consolidated basis, among the portfolio of three businesses, the investment business in which we are engaged in the US posted an operating profit, while the fashion brands and the construction consultant businesses posted an operating loss.

On a non-consolidated basis, Trils posted an operating profit.

As a result, we are very happy to have been able to continue the payment of dividends for eight consecutive years.

Furthermore, three years has elapsed since we established a subsidiary in the US, and we are pleased to report that the change in asset allocation for the entire Group's business that was initially envisioned as a goal has been nearly achieved.

In other words, Trils will of course expand globally going forward, and it has advanced with the sale of

property, plant and equipment in Japan and the acquisition of property, plant and equipment overseas from the perspective of globalization in terms of its balance sheet.

As a result, while total property, plant and equipment for the entire Group of 1,016 million yen as of the end of fiscal 2015 was in Japan, of the total property, plant and equipment for the entire Group of 4,300 million yen as of the end of fiscal 2018, only 300 million yen is property, plant and equipment in Japan, and the amount of property, plant and equipment overseas has reached 4,000 million yen, exceeding ten times the amount of property, plant and equipment in Japan.

As the presence of the Japanese economy in the global market is predicted to decline as a long-term trend, we consider it essential to increase overseas assets to raise the corporate value of the Group in the future.

Looking at the macro-economic environment, first in terms of the US economy, the FRB (Federal Reserve Board), which had increased interest rates seven times by August 2018 since it began increasing these rates in 2015, has stated that it would temporarily suspend rate hikes.

However, I project long-term interest rates to at least double the current level of 3% by 2021.

On the other hand, in Europe and other developed countries including Japan, short-term to long-term interest rates are negative, and the USD has distinct advantages in the foreign exchange markets as well.

There is also growing uncertainty from factors including the America First policy of the Trump administration and trade frictions between the US and China. In addition, the 2019 GDP real growth rate projection of 3.5% on an annual basis announced by the OECD (Organisation for Economic Co-operation and Development) reflects a growing slowdown in the outlook for the global economy.

As previously explained, the Group has completed measures aimed at long-term business expansion and improvement in long-term corporate value.

Accordingly, we will continue to proceed toward our

goals of “Revolution and denial of preconceived notions” and “Achieving sustainable cost advantages through innovation,” as we aim to create corporate value that sets us apart in the world.

To reiterate, in terms of size, we aim for a small, yet shining corporate group that ranks world No.1 in its chosen fields by utilizing intellectual capital to insulate ourselves from the adverse impacts of economic fluctuations. Our policies remain unchanged.

Next fiscal year, naturally we will aim to achieve an operating profit for all three business portfolios, as well as to acquire a new business portfolio and increase operating profit on a global level.

In particular, the investment business in which we are engaged in the US accounts for an increasingly large percentage of the Group’s balance sheet and income statement, and we would like to use this business to spur improvements in our corporate value.

Raising corporate value is significant for all stakeholders of the Trils Group.

All business decisions are made so that they are economically rational with respect to raising corporate value.

I would like to again thank all stakeholders of the Trils Group for your continuing encouragement and support.



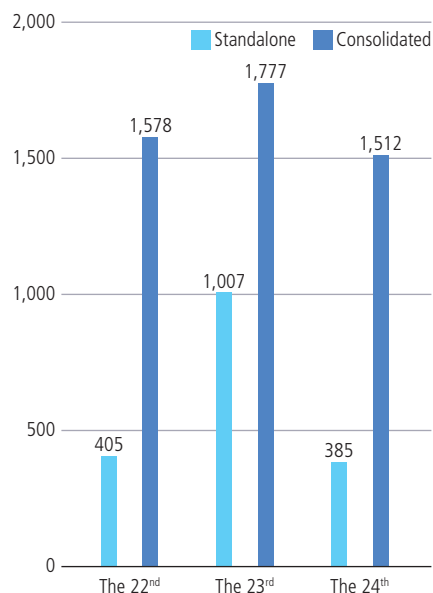
Hitoshi Ikeda

Representative Director and CEO
Trils Inc.

Financial Highlights

Net sales

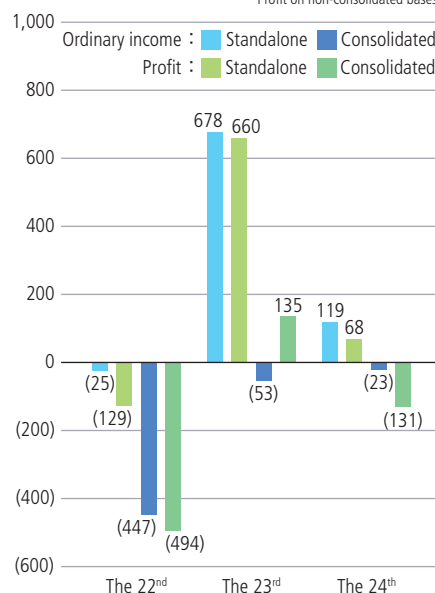
(Millions of yen)



Ordinary profit / Profit attributable to owners of parent

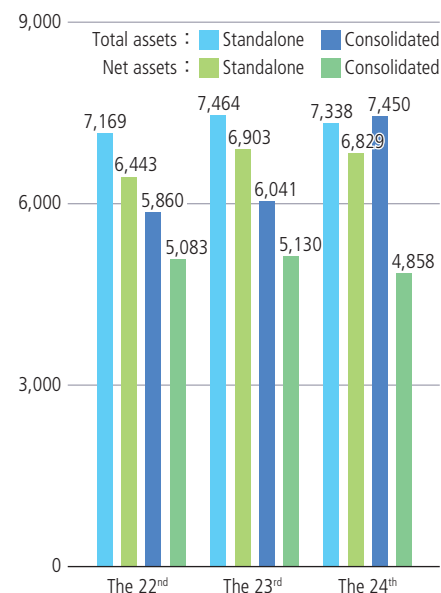
(Millions of yen)

* Profit on non-consolidated bases



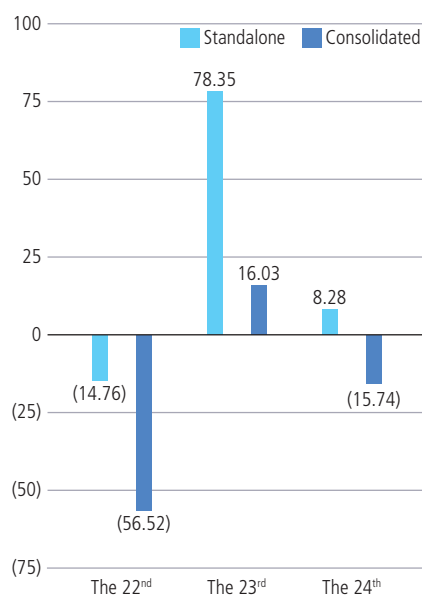
Total assets / Net assets

(Millions of yen)



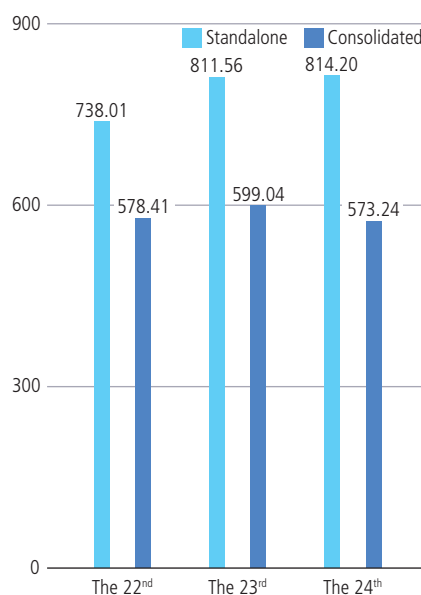
Earnings per share (EPS)

(Yen)



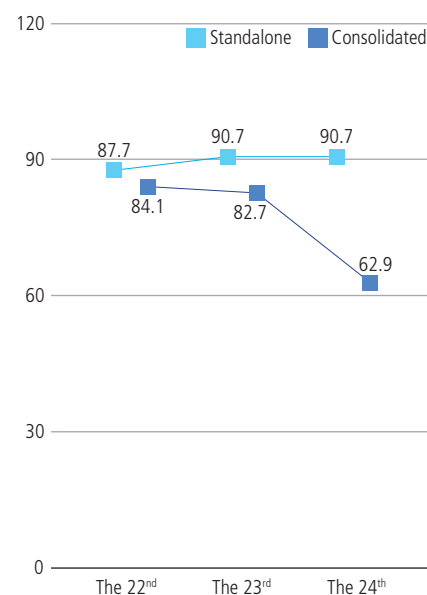
Book-value per share (BPS)

(Yen)



Capital ratio

(%)



The 24th Shareholder Newsletter Financial Highlights

Net sales decreased by 14.9% from 1,777 million yen in the previous year to 1,512 million yen. Despite continued efforts to reduce selling, general and administrative expenses, we recorded an operating loss of 26 million yen (operating loss of 109 million yen in the previous year). Ordinary loss was 23 million yen (ordinary loss of 53 million yen in the previous year), and loss attributable to owners of parent was 131 million yen (profit attributable to owners of parent of 135 million yen

in the previous year), recording a 23 million yen loss on redemption of securities under extraordinary loss.

Consolidated loss per share was 15.74 yen, while standalone profit per share was 8.28 yen. The book-value per share (BPS) for consolidated and standalone was 573.24 yen and 814.20 yen, respectively.

Consolidated Financial Statements

Consolidated Balance Sheet			(Thousands of yen)		
Item	Current term (as of Dec.31, 2018)	Previous term (as of Dec.31, 2017)	Item	Current term (as of Dec.31, 2018)	Previous term (as of Dec.31, 2017)
Assets			Liabilities		
Cash and deposits	2,168,226	3,393,323	Notes and accounts payable - trade	20,413	81,484
Notes and accounts receivable - trade	38,719	138,870	Current portion of long-term loans payable	33,191	6,242
Securities	—	293,456	Income taxes payable	22,284	89,898
Merchandise and finished goods	171,496	196,046	Provision for loss on order received	16,182	18,226
Work in process	222,706	180,934	Provision for sales returns	2,288	2,871
Raw materials and supplies	37,393	48,701	Advances received	270,776	236,629
Deferred tax assets	28,019	51,576	Other	63,817	179,866
Other	130,215	171,617	Total current liabilities	428,952	615,218
Allowance for doubtful accounts	—	(8)	Long-term loans payable	2,097,797	214,027
Total current assets	2,796,777	4,474,518	Asset retirement obligations	22,819	38,070
Buildings and structures	1,669,397	664,546	Other	42,482	43,634
Land	2,626,878	620,202	Total non-current liabilities	2,163,100	295,733
Other	15,684	12,005	Total liabilities	2,592,053	910,952
Total property, plant and equipment	4,311,960	1,296,753	Net assets		
Goodwill	—	33,461	Capital stock	5,000,000	5,000,000
Software	8,850	8,994	Capital surplus	878,675	879,240
Other	17,318	21,665	Retained earnings	(984,874)	(728,699)
Total intangible assets	26,169	64,121	Treasury shares	(248,898)	(197,735)
Investment securities	167,574	0	Total shareholders' equity	4,644,902	4,952,805
Deferred tax assets	2,784	57	Valuation difference on available-for-sale securities	(1,905)	—
Other	162,768	224,178	Foreign currency translation adjustment	44,523	42,956
Allowance for doubtful accounts	(17,135)	(17,735)	Total accumulated other comprehensive income	42,617	42,956
Total investments and other assets	315,992	206,499	Share acquisition rights	171,327	135,180
Total non-current assets	4,654,121	1,567,375	Total net assets	4,858,846	5,130,942
Total assets	7,450,899	6,041,894	Total liabilities and net assets	7,450,899	6,041,894

Consolidated Balance Sheet

- ① Notes and accounts receivable - trade of 38 million yen includes 5 million yen for Crearia and 31 million yen for Hamano.
- ② Work in process of 222 million yen includes 217 million yen for Crearia and 5 million yen for Hamano.

- ③ Notes and accounts payable - trade of 20 million yen includes 11 million yen for Crearia, 6 million yen for Hamano, and 1 million yen for Trils Business Services.
- ④ Advances received of 270 million yen includes 28 million yen for Trils and 242 million yen for Crearia.

Consolidated Financial Statements (Summary)

Consolidated Statement of Income (Thousands of yen)			Consolidated Statement of Cash Flow (Thousands of yen)		
Item	Current term (January 1, 2018 through December 31, 2018)	Previous term (January 1, 2017 through December 31, 2017)	Item	Current term (January 1, 2018 through December 31, 2018)	Previous term (January 1, 2017 through December 31, 2017)
Net sales	1,512,338	1,777,412	Cash flows from operating activities	(67,157)	135,811
Cost of sales	814,528	947,711	Cash flows from investing activities	(2,026,036)	(276,472)
Gross profit	697,809	829,701	Cash flows from financing activities	1,733,047	(226,099)
Selling, general and administrative expenses	723,905	939,413	Effect of exchange rate change on cash and cash equivalents	486	54,669
Operating loss	(26,095)	(109,712)	Net increase (decrease) in cash and cash equivalents	(359,659)	(312,090)
Non-operating income	44,933	74,163	Cash and cash equivalents at beginning of period	2,235,209	2,547,300
Non-operating expenses	42,362	17,716	Cash and cash equivalents at end of period	1,875,549	2,235,209
Ordinary loss	(23,524)	(53,265)			
Extraordinary income	11,817	248,891			
Extraordinary losses	65,508	17,317			
Profit (loss) before income taxes	(77,215)	178,309			
Income taxes	53,863	43,097			
Profit (loss)	(131,079)	135,211			
Profit (loss) attributable to owners of parent	(131,079)	135,211			

Consolidated Statement of Cash Flow

Cash and cash equivalents at end of period from operating activities resulted in expenditures of 67 million yen. Cash and cash equivalents used in investing activities primarily consisted of the acquisition of property, plant and equipment (3,139 million yen), and resulted in expenditures of 2,026 million yen. Cash and cash equivalents from financing activities

consisted of the proceeds from long-term loans payable (1,925 million yen), and resulted in income of 1,733 million yen. The effect of exchange rate change was 0 million yen. As a result, cash and cash equivalents at end of period were 1,875 million yen.

Consolidated Statement of Changes in Equity (January 1, 2018 through December 31, 2018)										(Thousands of yen)
	Shareholders' equity					Accumulated other comprehensive income			Share acquisition rights	Total net assets
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income		
Balance at beginning of current period	5,000,000	879,240	(728,699)	(197,735)	4,952,805	—	42,956	42,956	135,180	5,130,942
Changes of items during period										
Dividends of surplus			(125,094)		(125,094)					(125,094)
Loss attributable to owners of parent			(131,079)		(131,079)					(131,079)
Purchase of treasury shares				(58,927)	(58,927)					(58,927)
Disposal of treasury shares		(565)		7,763	7,197					7,197
Net changes of items other than shareholders' equity						(1,905)	1,566	(339)	36,147	35,807
Total changes of items during period	—	(565)	(256,174)	(51,163)	(307,903)	(1,905)	1,566	(339)	36,147	(272,095)
Balance at end of current period	5,000,000	878,675	(984,874)	(248,898)	4,644,902	(1,905)	44,523	42,617	171,327	4,858,846

Dividend Policy & Historical Share Price

Dividend Policy

We regard the enhancement of corporate value through the growth and expansion of the business to be the most important matter, as well as considering returning profits to shareholders as one of our most important management task.

We aim to offer annual ordinary dividend of 12 yen per share to show our sincere appreciation for our shareholders' constant support.

	The 20 th	The 21 st	The 22 nd	The 23 rd	The 24th
Total dividend payment (Million yen)	129	106	102	125	98
Dividend per share (yen)	12	12	12	15	12

Historical Share Price

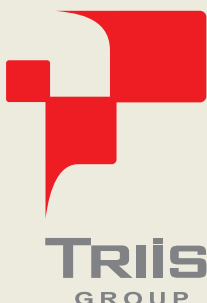
Highest and lowest stock price during the last five years

Business Year	The 20 th	The 21 st	The 22 nd	The 23 rd	The 24 th
Account closing date	December 2014	December 2015	December 2016	December 2017	December 2018
Highest (yen)	514	464	395	435	402
Lowest (yen)	211	314	250	305	253

Highest and lowest stock price during the last 6 months

Month	July	August	September	October	November	December
Highest (yen)	340	329	340	348	331	315
Lowest (yen)	322	317	321	323	302	253

TRIIS INTERNATIONAL AMERICA INC.



2018 marked the 150th year since the first immigrants from Japan (Gannenmono) arrived in Hawaii in 1868. In June of this momentous year, a large property was acquired, and making it possible to further strengthen the investment business and secure stable revenue.

Japan and Hawaii have friendly relations, and investments in Hawaii where the real estate market has stably grown can be expected to grow into the future.

In addition, a monorail is currently under construction and scheduled to start business in 2020, with a route that passes by Ala Moana Shopping Center, Kakaako, Downtown, Daniel K. Inouye International Airport, Pearl, Waipahu, and finally Kapolei as part of plans for large-scale redevelopment.

Because we own properties in all these locations, capital gains can be expected into the future.

Hawaii, with stable future economic and population growth, is one of the main business centers of the Group.



TRIIS INTERNATIONAL AMERICA INC.

Representative Director and CEO

Yukiko Sato

Representative Director and COO of Triis Inc.

We expect that the U.S. market will enjoy stable growth in the future as well. The most important factor is demographics. Compared with countries such as Japan and China, which are going to soon enter a period of population onus (period of decreasing productive population), the U.S. has more sound immigration policies, meaning that it continues to remain in a period of population bonus.

Furthermore, considering the limitations of existing political approaches of Japan, including its financial and economic policies, increasing our exposure (investment) overseas, particularly in the U.S., will undoubtedly pave the way for future growth of our group.

Corporate Profile

Address	1003 BISHOP STREET, SUITE 1600 HONOLULU HI 96813 USA
Established	2016
Representative	Representative Director and CEO: Yukiko Sato
Capital stock	USD 20 million
Description of business	Real estate and securities investment business in the U.S.

Overview of TRIIS INTERNATIONAL AMERICA INC.

TRIIS INTERNATIONAL AMERICA INC. was established in Oahu, Hawaii (USA) in January 2016 with capital stock of USD 10 million (approximately JPY 1.1 billion). Capital stock was subsequently increased, is currently valued at USD 20 million (approximately JPY 2.3 billion), and operates an investment business focused on real estate.

As of December 31, 2018, the amount of property, plant and equipment held was USD 40 million (approximately JPY 4.5 billion) and operating profit projected for the current fiscal year is USD 1 million (approximately JPY 110 million), which means that it has grown into the largest-scale business portfolio in the Group in terms of both the balance sheet and income statement.

US interest rates have entered an upward trend, and the long-term interest rates are projected to reach 6% by 2021.

From this perspective, a bearish trend can be expected for the real estate market.

However, Hawaii is where prices are stably rising the most in the US real estate market and we don't believe this trend will change in the future.

In addition, it is expected that the USD will continue to maintain a uniquely high position in the foreign exchange market.

Going forward, we intend to secure capital gains while reallocating assets and further increase the investment amount.

911
Middle
Street



Punahou
Manor



Kapolei



Waikiki
Imperial



Grand
Champions





Hamano Inc.



Hamano Inc.
Representative Director and CEO
Yuji Mochizuki

Hamano Inc. has a history of 138 years since its creation, based on a goal of making beautiful handbags to elegantly accessorize Japanese women. Carefully chosen materials and a high level of craftsmanship are the basis of handbags brimming with elegance. This tradition and craftsmanship are our true pride.

In July 2018, Hamano Inc. merged Selective Inc. and Tokyo Blouse Inc. through an absorption-type merger and was reborn as “Hamano.” This gained much coverage in the media, which has resulted in Hamano following CLATHAS as our major brand for the licensing business and increasing the number of licensing contracts. Our goal for the next century as well is to refine technologies while valuing the current 138 years of history and tradition.

Our products have been gained much coverage in the media.



Adopted in
“The Good Wife”
by TBS Television

Adopted in
“Iuru Onna”
by Nippon Television



TAKARAJIMASHA, Inc.,
“CLATHAS BAG
BOOK”

TAKARAJIMASHA, Inc.,
“CLATHAS
COSMETICS
BOOK”



steady, December
Supplement,
large-capacity vanity
case



Crearia Inc.

Exhibition at the China Yangling Agricultural High-tech Fair

The Group exhibited at the 25th China Yangling Agricultural High-tech Achievements Fair (CAF) 2018 that was held in Yangling District, Xianyang, Shaanxi, China from November 5 to 9, 2018.

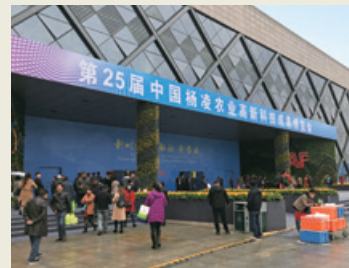
CAF was attended by approximately 2 million people (1.8 million of actual numbers for last year) from all over China and at least 50 countries around the world.

There was a Japan exhibit for the first time in the 25-year history of the CAF, which is referred to as the "Olympic Games" of agricultural science and technology in China.

As a member of a team of a total of approximately 50 people, we visited Yangling and Xian, with former Prime Minister Yukio Hatoyama (AIIB International Advisor) serving as the team leader and Yangling District Committee Tokyo Office Advisor and Specially Appointed Professor Juro Nakagawa of the 22nd Century Institute, Nagoya City University serving as deputy team leader.

Booths were set up at the Japan exhibit, with exhibitions on "Hamano: Introduction of Japan's Traditional Leather Crafts Technologies" and "Crearia: Preservation of Landscapes Including Farming Villages in Infrastructure Development."

There were especially high levels of interest in the goods in the Hamano exhibition and in the souvenirs distributed to visitors.



Miyazaki Prefecture, Mimitsu-cho embankment construction

The Tachinui area of Mimitsu-cho, Hyuga-shi, Miyazaki Prefecture is located in the estuary of the Mimikawa river.

This was formerly a trading town centered around wholesalers that flourished as a strategic point for land and ship transport, and it has been designated as a Preservation District for Groups of Traditional Buildings by the Japanese government.

Total design was conducted to enable embankments, floodwall gates, piers, light fixtures, shrine fence-style retaining walls, security fences, and the square in the background to harmonize with the historic cityscape.

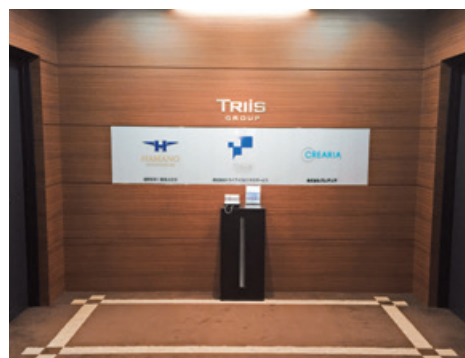
Total design integrates structures and spaces through appropriate use of costs and resources in consideration of the functions of the facilities, the unique history of the region including its culture and scenery, and the relationships between the facilities and people's lives. This has created beautiful landscapes along with the existing topography and water systems and surrounding ecosystems, a stage for creating abundant local lifestyles, and has contributed to the creation of life and culture that fosters pride and attachment to the region. In recognition of this achievement, the area has been awarded the Design Prize of the Landscape & Design Committee, JSCE.

In particular, the finish of the shrine fence on the side of Tateiwa Shrine and the restored stone embankment that were completed under the supervision of a masons group named Ano-shu that was active during the Azuchi-Momoyama period in early-modern Japanese history were highly regarded.



Relocation of the headquarters of Crearia and Hamano

In July 2018, the headquarters of Trils Business Services Inc., Hamano Inc., and Crearia Inc. were relocated from Kita-ku, Tokyo to Chiyoda-ku, Tokyo.



Stock Information and Shareholder Information

Stock Information

(as of December 31, 2018)

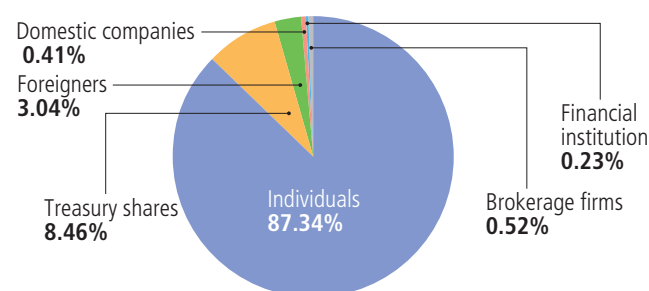
Total number of authorized shares	47,000,000 shares
Total number of shares issued and outstanding	8,900,000 shares
Number of shareholders	18,018

Major 10 shareholders

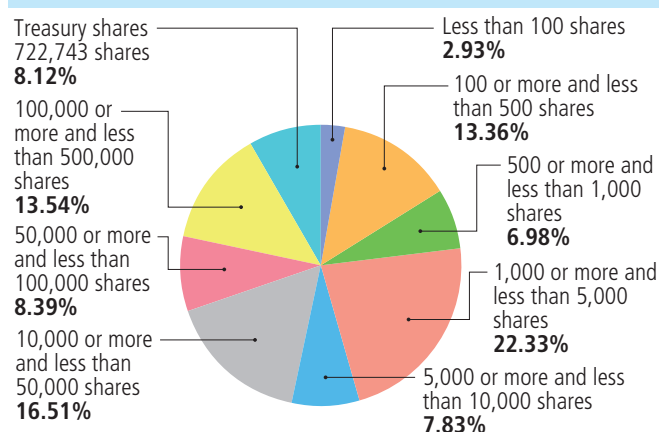
Name	Shares Held	% Total Shares Held
Hitoshi Ikeda	336,650	4.11
Yoshinori Takebayasi	224,000	2.73
BANK JULIUS BAER AND CO. LTD. SINGAPORE CLIENTS	213,860	2.61
Yukiko Sato	191,200	2.33
Katsunori Kuwajima	128,450	1.57
Toyoharu Shimizu	111,000	1.35
Takanori Kajiwara	98,500	1.20
Tatsuya Tsurumi	94,800	1.15
Tomio Suzuki	86,400	1.05
Shoji Nagai	82,000	1.00

Note: 1. Trils holds its own shares as treasury shares (722,743 shares) and those shares are excluded from the above list of major shareholders.
2. Percentage of total shares held is calculated after subtracting the number of shares of treasury shares.

Breakdown of shareholding by investor type (as of December 31, 2018)



Breakdown of shareholding by the number of shares owned (as of December 31, 2018)



Shareholder Information

Business year: January 1 through December 31

General meeting of shareholders: Every year in March

Record date: Every year on December 31

Record date for dividend payment:

Year-end dividend record date: December 31

Interim dividend record date: June 30

Public notice: Trils has adopted the electronic public notice system. Our public notices are posted on the public notice page of the Trils website at <http://www.triis.co.jp>. In the event electronic public notices are not available due to unavoidable reasons, they will be published in the Nikkei.

Share trading unit: 100 shares

Stock code: 4840

Transfer agent and account managing institution of the special account:

Sumitomo Mitsui Trust Bank, Limited
1-4-1, Marunouchi, Chiyoda-ku, Tokyo

Transfer agent contact office: Stock Transfer Agency Business Planning Department, Sumitomo Mitsui Trust Bank, Limited
1-4-1, Marunouchi, Chiyoda-ku, Tokyo

(Mail delivery address) Stock Transfer Agency Business Planning Department, Sumitomo Mitsui Trust Bank, Limited
2-8-4, Izumi, Suginami-ku, Tokyo 168-0063

(Phone inquiries) Toll-free: 0120-782-031
(Open from 9:00-17:00 except for Saturdays, Sundays, and national holidays)

* This toll-free telephone number is available only in Japan.

Share-related Procedures

1. Notifications and Inquiries, such as notifications of change of address

For shareholders with a trading account with a brokerage firm, please send all notifications and inquiries to your brokerage firm; for shareholders with no trading account with a brokerage firm, please call the number above.

2. Payment of Unclaimed Dividends

Please give payment instructions to our transfer agent, Sumitomo Mitsui Trust Bank, Limited.

3. Special Account

For those shareholders who have not used the "Hofuri" (the Japan Securities Dealers Association) before the introduction of the electronic share certificate system, an account (known as the "special account") has been opened with our transfer agent mentioned above, Sumitomo Mitsui Trust Bank, Limited. For inquiries on and notifications for the special account, please call the above number.

Shareholder Benefit

Triis uses its shareholder benefit program to show appreciation of shareholders' trust and loyalty and offer opportunities for utilizing Triis services to wider audiences.

Please take advantage of this opportunity to try Triis Group services.

The 24th Shareholder Benefit Program

Applicable shareholders

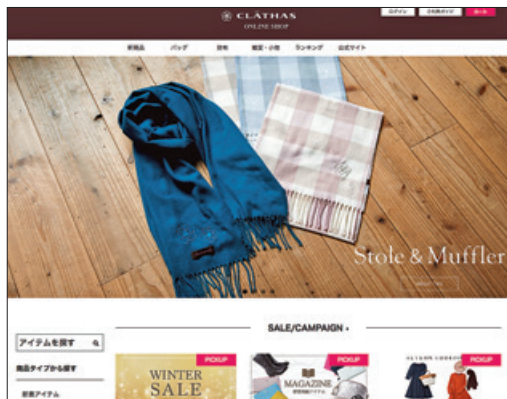
Shareholders who own more than 100 shares (1 unit) and are recorded in the shareholder register as of December 31, 2018.

Shareholder Benefit

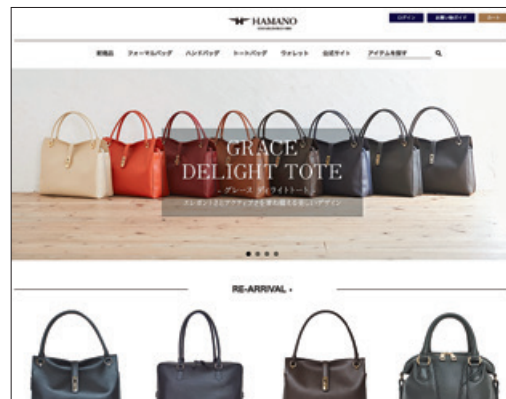
Purchase of 5,000 yen or more (tax/shipping separate) of the Group's products are entitled to a 2,000 yen discount. (*One time only offer)

Use by: December 31, 2019 (Tuesday)

Available stores: CLATHAS Online Shop HAMANO Online Shop



<http://www.clathas-online.jp/>



<http://shop.hamanobag.com/>

Shareholders of 2,000 shares or more

You can purchase the Group's products at the following discount rates as many times as you desire during the period in accordance with the number of shares owned in the standards below. (*The above 2,000-yen benefit can be used at the same time.)

Number of shares owned	Discount rate
2,000 shares or more	20%OFF
5,000 shares or more	30%OFF
10,000 shares or more	40%OFF

*** The issuance of shareholder benefit tickets and discount cards has been discontinued.**

For more information, please visit the shareholder benefit page of our website at:
(<https://www.triis.co.jp/en/stock/return.html>)

Corporate Profile and Business Structure

Corporate Profile

(as of December 31, 2018)

Company name:	Trils Incorporated
Head office:	New Otani Garden Court 8F, 4-1, Kioi-Cho, Chiyoda-ku, Tokyo 102-8578
Date of establishment:	March 16, 1995
Paid-in capital:	5,000 million yen
Number of employees (consolidated):	83 Permanent: 54 Contingent: 29 (Contingent staff includes contract employees, along with temporary employees and occasional employees.)
Principal business:	Control and management of group companies as a pure holding company

Board of Directors

(as of March 26, 2019)

Representative Director and CEO	Hitoshi Ikeda
Representative Director and COO	Yukiko Sato
Director	Mitsue Seki
Outside Directors (Audit and Supervisory Committee Member)	Shogo Takai Toshiyuki Nishimura Yasufumi Sakurai
Operating Officers	Miki Koide Yuji Mochizuki Koji Matsumoto Yasuhiro Tsunakawa

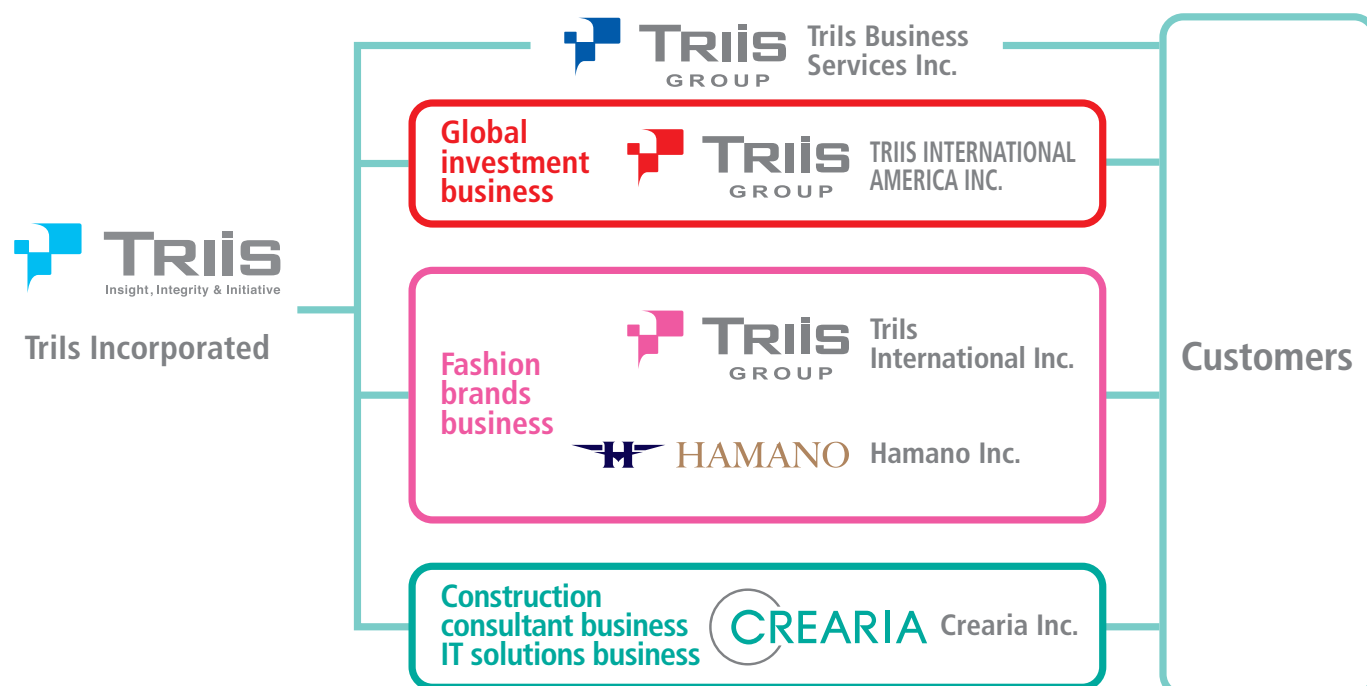
Trils Group Companies

(as of December 31, 2018)

TRIIS INTERNATIONAL AMERICA INC.
Trils International Inc.
Trils Business Services Inc.
Hamano Inc.
Crearia Inc.

Trils Business Structure

(as of March 26, 2019)



Purchase and Sale Programs for Odd-Lot Shares

Trils has Purchase and Sale Programs for Odd-Lot Shares (1 to 99 shares).

Odd-Lot shares are limited in that they may not be traded on the stock exchange and do not add to voting rights.

To solve such inconveniences, Trils has programs in place that allow you to request odd-lot shares to be purchased or sold.

1. Overview of the Programs

Purchase Program: allows you to request Trils to purchase your odd-lot shares at market price.

(Example) If you have 10 shares of Trils, we will purchase those 10 shares.

Sale Program: allows you to request Trils to sell the number of shares constituting one share unit together with your odd lot shares at market price.

(Example) If you have 10 shares of Trils, you purchase 90 shares from us to combine them into one share unit (100 shares).



2. Procedures (Please note that the procedures do not involve direct requests to Trils.)

■ Odd-Lot shares recorded in a brokerage firm account

Contact the brokerage firm of the trading account for information.

* If you own Trils shares across multiple brokerage firms, contact each brokerage firm for information.

■ Odd-Lot shares recorded in the special account

[Contact Information]

Stock Transfer Agency Business Planning Department, Sumitomo Mitsui Trust Bank, Limited

2-8-4 Izumi, Suginami-Ku, Tokyo 168-0063

Toll-free: 0120-782-031 (Open from 9:00-17:00 except for Saturdays, Sundays, and national holidays)

* This toll-free telephone number is available only in Japan.

3. Commissions (commissions that arise when using the Purchase and Sale Programs)

Account in which odd lot shares are recorded	Commissions to Trils	Commissions for the account managing institution
Brokerage firm account	Free of charge	Varies depending on the brokerage firm. Contact the brokerage firm of the trading account for information.
Special account		Free of charge

* Shareholders with a special account may not sell shares in the special account even after their odd-lot shares have been combined into share units using the Purchase Program.

These shares need to be transferred to a trading account before being sold. Contact Sumitomo Mitsui Trust Bank for details.



Trils corporate symbol was created by world-renowned designer Mr. Masanori Shinozuka who also designed the logo for the Nagano Winter Olympic Games in 1998. His superb design sense produced the visionary symbol of Trils that represents our corporate philosophy consisting of three elements.



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